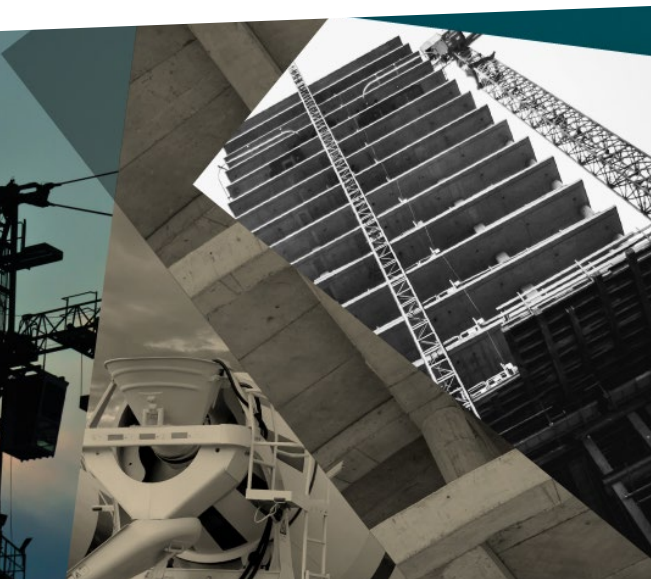




**BUILDINGS
& CONCRETE
SECTOR**

**PARIS
23 - 28 APRIL 2018**

INTERNATIONAL EXHIBITION
FOR CONSTRUCTION
AND INFRASTRUCTURE



**BUILDING
TOMORROW,
TODAY**

BUILDINGS & CONCRETE SECTOR

MARKET FOCUS

Building

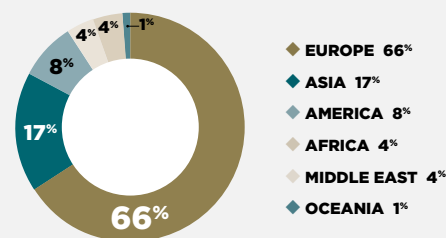
FRANCE IN 2015

401,100
contractors
1,431,300
workers, including:
1,051,000 employees
380,300 tradesmen
€124 Bn excl.VAT
of building works, of which:
€50 Bn in new build
€74 Bn in repairs
and maintenance

Source: estimations by FFB, FNTP - June 2016
Data for 2014

FRENCH BUSINESS ON FOREIGN MARKETS

Breakdown by geographical zone



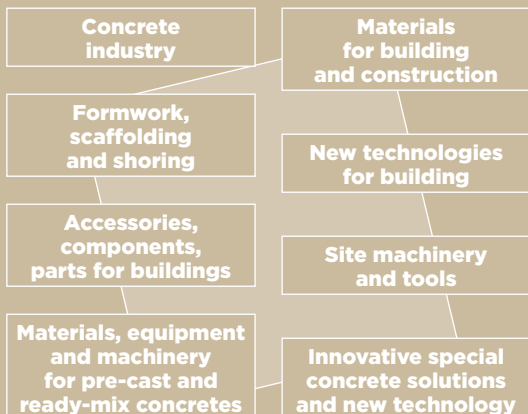
Source: estimations by FFB, FNTP - June 2016 - Data for 2014

EUROPE

3 million contractors
42.3 million employees
Total production in Europe:
€1,211 Bn of building works
European business
on foreign markets:
€93.5 Bn of sales

Sources: EU 28, FIEC figures

**The Buildings and Concrete Sector
at INTERMAT 2018 includes
the following equipment and solutions:**



Concrete

FRANCE

800
production sites
€2.5 Bn in sales
21M tonnes
of concrete goods
20,000
direct jobs

Source: French concrete industry
federation (FIB)

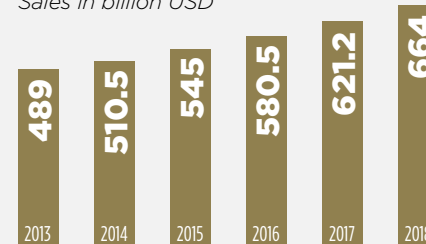
EUROPE

8,000
production sites
€35 Bn in sales
200,000
employees

Source: FIB publication "Construire
pour un cadre de vie durable"

WORLD

**Continuous increase in worldwide demand
for concrete and cement**
Sales in billion USD



Source: Survey by SVP and Timetric, October 2014

TRENDS


**Continued growth
of worldwide cement
and concrete production
up to 2018**
\$1,104 Bn
of concrete produced
in the world in 2016
+13.6% vs. 2014

Source: Survey by SVP
and Timetric, October 2014

EXHIBITORS

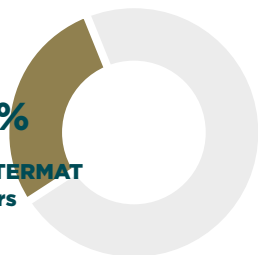
NUMBER OF EXHIBITORS

360
exhibitors



accounting for

24%
of all INTERMAT
exhibitors



AMONG THE LEADING PRODUCTS IN THIS SECTOR FEATURE:

Concrete - Construction materials for fresh concrete

Admixtures, cements, fibres, aggregates, mortar materials, pigments, additives, crack repair materials

Plant and equipment for concrete production

Concrete preparation and mixing facilities, conveyors, admixture dispensing units, buckets and mixers, truck mixers, concrete pumps, truck-mounted concrete pumps

Precast Production Equipment

Moulds for pre-cast concrete

Formwork and scaffolding

Concrete paver finishers

Machines for bending, rolling, cutting and welding concrete rebars

Equipment and tools for construction sites

Machinery and equipment for finishing works, temporary power stations, worksite amenities, mobile and stationary cabins, buggies, safety signs, etc.

Concrete cutting equipment

Diamond tools, finishing tools & equipment

New technologies and engineering for the concrete industry

BIM and modelling, concrete inspection devices, testing equipment and laboratories

Components, equipment and accessories for building, formwork, scaffolding and shoring

1,500
exhibitors
including **70%**
from outside France

Among the exhibitors in 2015:⁽¹⁾

MATERIALS FOR CONCRETE

CEMEX ♦ CHRYSO ♦ EQIOM ♦ MAPEI ♦ OMYA ♦ SIKA

CONCRETE CUTTING EQUIPMENT

CARMIX-METALGALANTE ♦ HILTI ♦ HUSQVARNA CONSTRUCTION PRODUCTS ♦ TYROLIT

SPECIAL AND DECORATIVE CONCRETE

HTC FLOOR SYSTEMS ♦ MARSHALLTOWN / BMC DIFFUSION ♦ MODERNE METHODE

REBAR MANUFACTURING EQUIPMENT

3R SCHNELL ♦ EVG ♦ MEP ♦ PROGRESS GROUP

PLANT AND MACHINERY FOR CONCRETE PRODUCTION

ARCEN ♦ CIFA ♦ EUROMECC ♦ EUROPE EQUIPEMENT ♦ IMER ♦ LIEBHERR ♦ PUTZMEISTER ♦ SCHWING STETTER ♦ SKAKO ♦ WACKER NEUSON ♦ ZOOMLION

PRE-CAST CONCRETE PRODUCTION EQUIPMENT

ADLER TECHNOLOGIES ♦ FIORI GROUP ♦ QUADRA

FORMWORK AND SCAFFOLDING

ALPHI ♦ ALTRAD ♦ FARESin ♦ HUSSOR ♦ MILLS ♦ OUTINORD ♦ PASCHAL ♦ PERI ♦ SATECO

NEW TECHNOLOGY, ENGINEERING

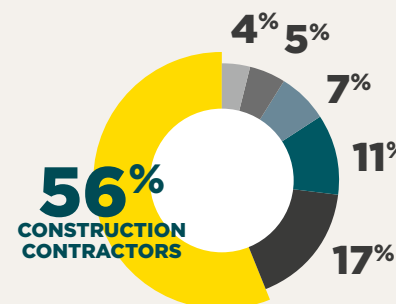
BIKOTRONIC ♦ COMMAND ALKON ♦ I-THESES BVBA ♦ SENSORS & SOFTWARE ♦ TEKLA

(1) Non-exhaustive list

1 IN 2 VISITORS WORKS FOR A BUILDING CONTRACTOR⁽²⁾

183,000
entries
including **35%**
from outside France

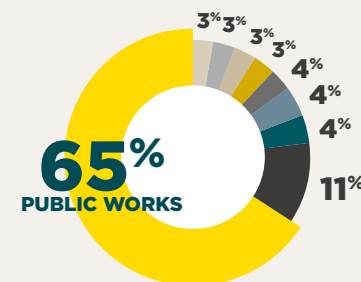
VISITORS BY SECTOR OF ACTIVITY



- ♦ **INDUSTRY 17%**
(manufacturers, mine and quarry operators, concrete producers, etc.)
- ♦ **TRADING 11%**
(distributors, dealers, importers, etc.)
- ♦ **SERVICES 7%**
(design/research consultancy, technical centre/laboratory, transport, etc.)
- ♦ **CONTRACTING AUTHORITIES, OWNERS 5%**
(architects, surveyors, town planners, landscapers, local councils, etc.)
- ♦ **RENTAL INDUSTRY 4%**

FOCUS ON BUILDING CONTRACTORS

(56% of all visitors)



- ♦ **EARTHMOVING 11%**
- ♦ **ROAD BUILDING 4%**
- ♦ **DEMOLITION 4%**
- ♦ **GENERAL CONSTRUCTION COMPANY 4%**
- ♦ **CIVIL ENGINEERING 3%**
- ♦ **ROAD & UTILITY SERVICES 3%**
- ♦ **STONEMWORK 3%**
- ♦ **LIFTING, HANDLING & TRANSPORT 3%**

(2) INTERMAT 2015 visitor survey.

AMONG THE SECTORS OF ACTIVITY ON SHOW IN INTERMAT 2018:

